

# TRADEPENDING

## SUBARU PACKAGES

### **SNAP PREMIUM** +

**SNAP** Premium +Ops includes all of the Basic and Premium features plus added “trade-in campaign” support. This can result in a huge uplift of leads. With **SNAP** Premium +Ops dealerships can install **SNAP** on unlimited, campaign-based pages to draw and convert traffic from Facebook, Google, or any other paid or organic traffic-generating program. **TRADEPENDING** will assist in the build and maintenance of those pages and ensure proper campaign tagging is used by the advertising and direct marketing partners to bring clear engagement and ROI information to the dealership.

In addition to the **SNAP** Basic and **SNAP** Premium features, **SNAP** +Ops includes:

- Access to the TradePending library of trade-related campaign examples for use through email marketing or other digital channels such as Facebook, Google AdWords, etc.
- Unlimited Ad-hoc campaign-based page integration such as:
  - Tax Time Trade-in Event
  - Vehicle Buy-back Event
  - Trade-up Trade-in
- Monthly campaign reporting
- Quarterly planning and performance calls with dealership and dealership advertising and direct marketing partners

### **SNAP PREMIUM**

**SNAP Premium** includes all of the Basic features, plus an enhanced installation of **SNAP** throughout numerous pages of a dealership’s website including the homepage, a landing page, the Search Results Page (or “SRP”), and all Vehicle Details Pages. **TRADEPENDING** will customize each placement and creative to the dealership’s specifications and can change and adjust all aspects of the look and feel of **SNAP** on desktop and mobile.

In addition to the **SNAP** Basic features, **SNAP** Premium includes...

- Custom placement and coding for any pages throughout the website
- Google Analytics data integration and support
- Facebook pixel integration and support
- In-store tablet integration links and CRM notifications
- Dealer-specific landing pages to run reports in-store, on phone, or desktop for trade-in conversations



# TRADE PENDING

## SUBARU PACKAGES

### **SNAP BASIC**

This package includes standard placement on a dealership's website landing page (i.e. [www.example-dealersite.com/value-your-trade.htm](http://www.example-dealersite.com/value-your-trade.htm)) with a choice of branded background imagery. Buttons, links and banners can be created by the dealership and the website vendor to drive traffic to that page and encourage lead conversion.

#### **SNAP Basic** Includes...

- Value customizations
- Mobile responsive experience
- Standard support available during normal business hours
- Staff training following **SNAP** launch on dealer website

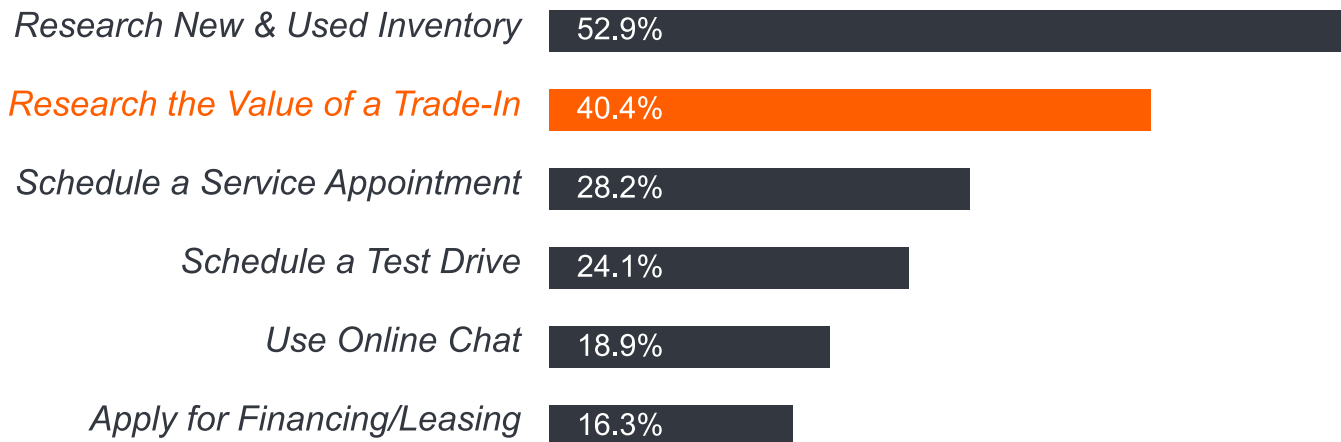
# INTRODUCING **SNAP** BY TRADEPENDING

THE #1 SOLUTION TO YOUR CUSTOMER'S #2 QUESTION!

**TRADEPENDING** asked consumers...

*"When you visit an auto dealers website, what do you value?"*

*The answers were clear...*



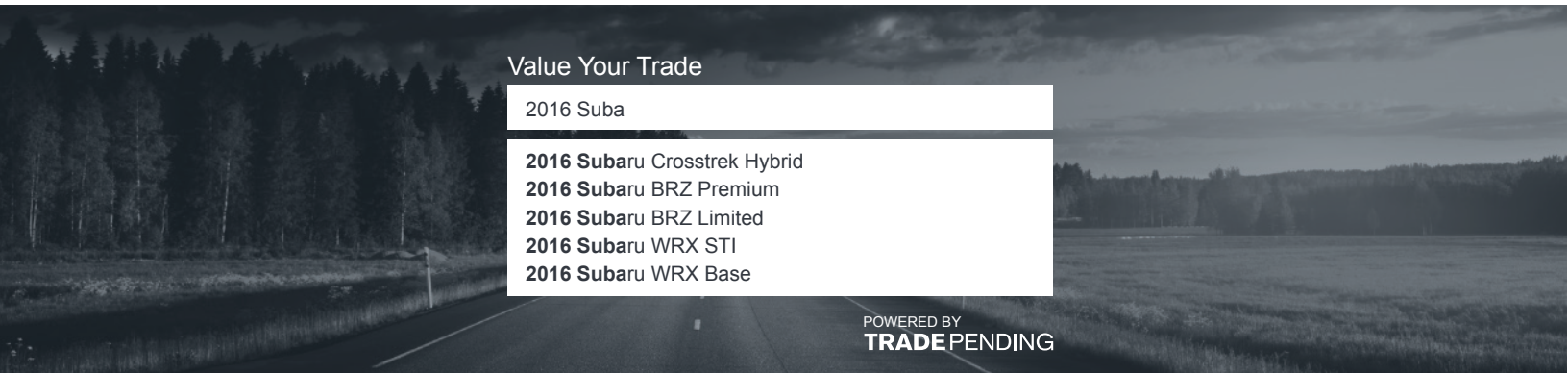
\* Methodology: Conducted by Google Consumer Surveys, October 9 – October 10, 2015 and based on 1,000 online responses. Sample: National Adult Internet Population

So went to work & made the **best trade-in valuation** solution in the world!

Why is **SNAP** the best solution for you? Read on to learn more...

## MODERN TYPE-AHEAD FUNCTIONALITY

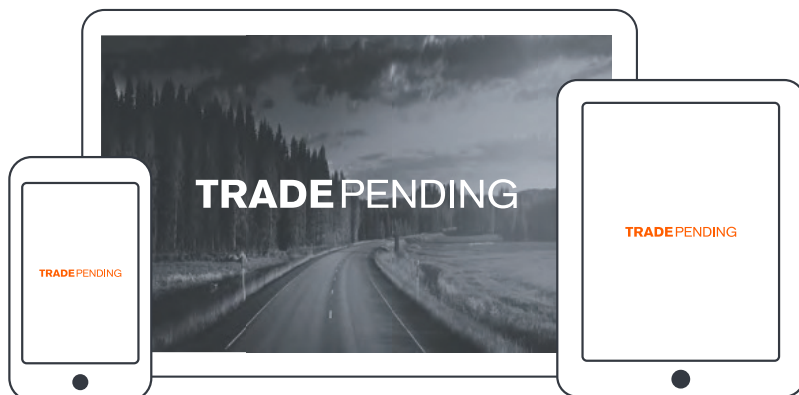
When you go to Google do you go through a 7-page-refresh process to drop-down-and-select what you are looking for? Does it take 2 minutes to find the information you are seeking? Does Google even wait for you to type a complete thought? No. **SNAP** takes 2 seconds to select a vehicle down to a detailed trim description.



## RESPONSIVE DESIGN

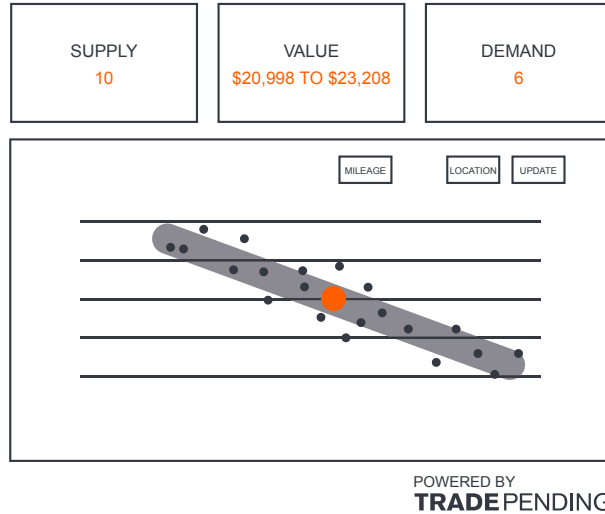
Mobile traffic is now a majority of website page impressions for most Dealers. **SNAP** is optimized to work with 100% of your traffic. We vigorously researched the usability of type-ahead and thumb-select methods and implemented the easiest and fastest possible.

***NO DETAIL HAS BEEN LEFT UN-TURNED.***



## TRANSPARENCY WITH REAL MARKET DATA

Why show consumers a book value when you don't use the book and it often times only causes confusion and frustration from the consumers point of view? **SNAP** Market Reports use real values of local cars for sale by other franchised dealers. Reduce customer anxiety. Have a credible conversation about the value of their trade and increase customer satisfaction.



## MODERN PAGE INTEGRATION

**SNAP** doesn't live on just one page within a Dealer website with clashing banners & buttons that drive clicks to a different page or, even worse, an entirely different website. **SNAP** breathes life and greater conversion into any page on your website.

Just consider the VDP. Most dealers have 3x more VDP views than homepage views. Modern digital ad solutions drive traffic directly to those VDPs. VDP conversion is a key measure of marketing and design success.

**SNAP** keeps traffic on VDPs!

VALUE YOUR TRADE

Enter Year Make Model Trim

POWERED BY  
**TRADE PENDING**

